



TRADE NEWS: Agilent Technologies, Derby Associates Announce Pact to Offer Derby Web-based Quality Management Tool with Agilent Medalist i3070 In-Circuit Testers

SANTA CLARA, Calif., and FORT COLLINS, Colo., Dec. 16, 2009 --

Agilent Technologies Inc. (NYSE: A) and Derby Associates International Inc., a leader in Web-based decision support and data collection solutions, announced the signing of a joint marketing agreement that allows Agilent to offer a new Medalist i3070 and 3070 in-circuit tester-based quality tool called “Web-Push Button Quality (Web-PBQ)” to its customers. Web-PBQ, a flexible and scalable solution, is based on Derby’s Web-native technology

Web-PBQ running on Agilent’s in-circuit test (ICT) platforms enables electronics companies to address their test, data collection and quality management needs. It is a low-cost, entry-level quality management tool aimed at single-tester, single-user configurations. Web-PBQ is a part of a scalable quality management solution. Companies that may want a comprehensive quality management solution in the future can start with Web-PBQ and add functionality as their needs evolve.

Web-PBQ can be installed on any Agilent ICT system controller running Microsoft Windows®. Web-PBQ uses the built-in data logging capabilities of the tester, so no additional hardware or IT resources are required to set up or run the program. Web-PBQ is well suited for new product introductions and manufacturing test engineering environments, where engineers need fast and accurate access to test and measurement data.

“The ability to run Web-PBQ on our legacy Medalist 3070 and our latest [i3070 Series 5](#) in-circuit testers offers electronic equipment suppliers and contract manufacturers best-in-class capabilities not found anywhere else,” said NK Chari, director of marketing for Agilent’s Measurement Systems Division. “The Agilent test systems have a wealth of logged test data available that, if analyzed, can enable our customers to identify costly process and component challenges. Our partnership with Derby and availability of Web-PBQ enables this analysis and helps customers reduce their costs.”

“Reducing costs and time to market continue to be key business goals for electronics companies,” said Errol Lafayette, Derby’s president and CEO. “Web-PBQ allows engineers to quickly turn test data into information that improves decision support, which ultimately increases efficiency and lowers costs on the shop floor.”

Under the terms of the marketing agreement, Derby Associates will continue as Agilent’s preferred supplier for automated test data collection and quality management.

Pricing and Availability

Web-PQB can be ordered directly from [Derby Associates](#). Contact Derby directly for a quote at www.derby.com/Contact/contact.htm.

For more details on Agilent's latest Medalist i3070 Series 5 ICT system, visit www.agilent.com/find/i3070. For more information about Agilent's complete suite of in-circuit test solutions, visit www.agilent.com/find/ict. A photo of the i3070 Series 5 is available at www.agilent.com/find/Series5_images.

About Derby Associates International

[Derby Associates International Inc. \(Derby\)](#) was established in 1990 and is headquartered in Fort Collins, Colorado, USA. Derby is an independent company specializing in Web-based decision support and automated data collection software and services for the electronics manufacturing industry. The Company specializes in electronics manufacturing and the test workcell, and is a leading supplier of automated data collection links to commercial testers.

About Agilent Technologies

Agilent Technologies Inc. (NYSE: A) is the world's premier measurement company and a technology leader in communications, electronics, life sciences and chemical analysis. The company's 17,000 employees serve customers in more than 110 countries. Agilent had net revenues of \$4.5 billion in fiscal 2009. Information about Agilent is available on the Web at www.agilent.com.

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